



CITY OF FRISCO PURCHASING DIVISION

March 11, 2013

Addendum #1 – “Due Date Extension and Questions & Answers”

Competitive Sealed Proposal #1303-035

Healthcare Consultant for Transparent Pricing and Quality Metrics

Due Date

This Addendum does change the due date for this RFP. The due date has been extended from March 15, 2013 @ 2:00pm CST to **March 19, 2013 @ 2:00pm CST**.

Per the Proposal documents, the successful bidder agrees to extend prices to all entities that have entered into or will enter into joint purchasing Interlocal Cooperation Agreements with the City. At this time, at least one other entity has expressed interest in using this RFP for their agency as well.

Questions and Answers

1. When and how will responses to questions be posted?
 - a. Questions are responded to via this addendum, Addendum #1. A copy of the addendum will be posted to the City of Frisco Purchasing website.
2. The “RFP Questions” section of the proposal (pages 22, 23) lists six questions but numbers 7. Is there a missing question or are there only 6?
 - a. There are only 6 questions.
3. Based on our experience several areas of potential opportunity we typically see were not mentioned in the RFP including pharmacy, diabetes, behavioral health and heart failure. Should interventions be focused only on cardiology procedures, musculoskeletal interventions, and oncology or should the focus be driven by findings from the claims analysis?
 - a. Focus on the conditions mentioned as they are based on recent claims analysis.
4. We are considering how to engage physician interest in joining the network. Will there be an opportunity for share savings with the physicians?
 - a. We're open to this consideration.
5. How many lives are covered? a. Just over 1,750.
Are retirees covered? a. Yes, but we currently only have 3 retirees enrolled.
6. On page 20, paragraph 4 of the RFP you say you want the vendor to manage the clinics. Can you please define what you mean by “manage”?
 - a. Assist in identifying these clinics; evaluate data and develop targeted clinical and network interventions for greater impact; establish clinical standards, motivate clinics to attain the clinical goals established.
7. What do you include as concierge services/resources for patients?

- a. Includes but is not limited to, price transparency for doctors, procedures, tests, medications, orthodontia services, surgical centers, hospitals and other health service; information to find the best quality care at the best price, including specialty services; schedule appointments; reconcile medical bills; close care gaps including triggers for age/disease screenings and triggers for musculoskeletal providers; can assist in routing individuals to near site clinics, centers of value primary care physicians, specialists and hospitals, musculoskeletal providers, and domestic tourism.

Does it include such services as transportation, help with meds, etc.?

- a. See above.

8. Is the survey tool (Request for Quality Information) referenced already developed? If so, how frequently do you conduct the survey and how is the data captured?

- a. No, the frequency and reporting of data would be a recommendation and solution we will look to the vendor to provide.

9. Will we be able to work inside your claims system or will you send us claims data?

- a. Claims data can be provided if deemed necessary.

10. Do you currently provide any wellness or disease management services to your employees? If so do you expect to transition away from these services or add to them?

- a. Yes, and add to them.

Also, do you currently employ independent case management?

- a. No, case management is part of the medical provider.

11. What are your top ten most costly diagnoses?

- a. Musculoskeletal; cancer; heart, metabolic syndrome.

12. Do you anticipate any incentives to get employees and dependents participating in the program?

- a. Yes.

13. Do you anticipate that the selected vendor will need to be licensed with the State of TX for Worker's Compensation?

- a. No.

14. When you reference "biometrics" in the RFP Questions, what are you referring to?

- a. Glucose, cholesterol (including triglycerides), BMI, blood pressure.

15. For item #11 under "Required Capabilities" what do you mean by "support"?

- a. See #6 above.

16. Insurance Requirements (page 10), we understand and can comply with the insurance requirements for this project. Please clarify what type of insurance documentation you require, if any, to be submitted by bidders along with their proposal.

- a. The successful proposer will be required to meet insurance requirements outlined in the RFP; however, no documentation is required at time of RFP submittal.

17. Minority/Woman Owned (M/WBE) Business Participation (page 12). We regularly subcontract a portion of our contracts to certified minority/women owned businesses. Please clarify the following:

Is Minority/Woman Owned Business participation a pass/fail requirement for this solicitation?

a. No.

If Minority/Woman Owned Business participation a pass/fail requirement for this solicitation, what is the required percentage of total contract value?

a. Not required as a pass/fail.

If Minority/Woman Owned Business participation a NOT a pass/fail requirement for this solicitation, what is the contracting goal?

a. It is the policy of the City of Frisco to involve small businesses and qualified minority/women-owned businesses to the greatest extent possible in the procurement of goods, equipment, services and construction projects. However, there is no specific goal or required percentage for this contract.

Typically M/WBE firms must be certified by a recognized certifying agency (typically a State, City or County certifying agency) in order for the participation to count toward M/WBE targets or requirements. Please clarify the certifying agency from which certification is required for this solicitation. Is it the State of Texas HUB Program and if so is a TX HUB Subcontracting Plan required? If the certifying agency is not the State of Texas HUB program, please provide a link to a directory of certified M/WBE businesses that would qualify for this solicitation.

a. Not applicable.

18. Affidavit of No Prohibited Interest (page 13). Please clarify whether a notary from a state other than Texas will be acceptable for this document.

a. Yes.

19. References (page 23). What is the number of references required by the City of Frisco for this solicitation?

a. Please provide at least three references, Public Sector references preferred.

20. For the copy of the proposal required on CD, would the City of Frisco accept a .pdf version?

a. A .pdf version is acceptable, so long as it is provided on a CD or flash drive.

Proposers are required to acknowledge receipt of this addendum by initialing in the appropriate space on the proposal document. The due date for this RFP has been extended to March 19, 2013, by 2:00pm CST.

Vendors who may have already submitted a proposal and feel this addendum may change their proposal, may pick up their proposal, and return it by the closing date. If picking up the proposal is not feasible, any new proposal submitted by your firm will supersede one previously submitted.

Acknowledge receipt of this addendum by initialing in the appropriate space on the proposal document. If there is a discrepancy between this addendum and the proposal, the addendum prevails.

Sincerely,

Daniel Ford, CPPB
Purchasing Manager
City of Frisco